

Treasurer's Report to the Committee Meeting of 9th December 2019

A few highlights from the accounts.

- Player Pathway currently shows a surplus of £14,995.47 (higher than I can easily explain)
- Girls' schools competitions have finished and show a loss of £727.46
- Boys' schools competitions will take place in the new year
- Indoor competitions are complete from a financial point of view and show a surplus of £43.20 (not surprising as finances are simple and costed to break even)
- The Women's Clubs Tournament made a surplus of £50.48 (though the appetite for the competition is limited these days and it will not be run in the future)
- Junior festivals are showing costs of £2,740.24 (pitch hire) and no income (because clubs are billed at the end of the season)

Our affiliation rules for junior club hockey ask for an affiliation fee in respect of Badgers and Vixens teams (£12 per team). Chelt Junior HC runs U8 mixed and U10, U12 and U14 boys and girls teams. They are active in the Avon Junior Hockey League. However, they claim they do not run Badgers and Vixens teams and had to be persuaded to part with a £12 affiliation fee. Do we need to change our rules regarding affiliation?

I think we should revise the bank mandate. Roy Smith and Angie Atherton are signatories though Roy is no longer involved and Angie cannot perform that role at the moment. Transactions require two signatures and the only people available are Mike and me.

The detailed income and expenditure report and balance sheet as of 2nd December are attached. I am happy to answer questions (now or later).

A few words about activities beyond the role of treasurer. Firstly, the website.

- It includes the GHA calendar with all events, including training and competition dates, committee meetings, etc.
- The home page contains details of all competitions including any associated documentation (orders of play, rules, etc.)
- If events are affected by the weather I can put this information up on the morning of the event (as happened with the Under 11 and Under 12 Girls' School In2Hockey)
- The agendas, minutes and reports for committee meetings are also published on the home page

In the future we should direct people to get their information from the website.

Secondly, I have been sending information out via Mailchimp. This is a tool for managing email campaigns (e.g. for marketing purposes). It allows us to maintain a contact list and "tag" each contact in terms of their interests or roles (e.g. committee member, club treasurer, etc.). The tool tracks who has opened our emails and also allows users to maintain their own profile. This should save us work in the long term and allow us to keep personal details in one place (important for GDPR/Data Protection). The only exceptions

are that the details of junior players and their parents are held within the EH Player Pathway System. There may be some overlap between the two systems regarding school and club contacts. We may need to look at this.

Finally, I have been approached by Rendcomb College regarding umpiring courses. They have a number of students interested in finding out more about umpiring and would be happy to invite students from other schools if it were possible to run a course. I am not sure what ages the students would be but I think this would be a very positive initiative for either GHA or HGWHUA, whether it was a formal EH course or something we put together.

GHA Income Statement For Period Covering 2019-04-01 to 2020-03-31

<u>Income</u>		£36,811.20
<u>Affiliation</u>		£4,670.00
<u>Affiliation - Clubs</u>	£4,385.00	
<u>Affiliation - Schools</u>	£285.00	
<u>Competitions</u>		£2,870.00
<u>Indoor</u>	£1,050.00	
<u>Indoor (Junior Club West Entry)</u>	£250.00	
<u>Indoor (Mens' Preliminary)</u>	£300.00	
<u>Indoor (Mens' West Entry)</u>	£250.00	
<u>Indoor (Women's West Entry)</u>	£250.00	
<u>School Outdoor</u>	£1,330.00	
<u>Women's Clubs Tournament</u>	£490.00	
<u>Miscellaneous</u>		£20.00
<u>Player Pathway</u>		£29,206.20
<u>Kit AC Goalkeepers Autumn 2019</u>	£325.00	
<u>Kit AC U14 Autumn 2019</u>	£1,640.00	
<u>Kit AC U15 Autumn 2019</u>	£895.00	
<u>Kit AC U16/U17 Autumn 2019</u>	£495.00	
<u>Match Fees</u>	£245.00	
<u>Training Fees</u>	£25,606.20	
<u>Suspense</u>		£45.00
 <u>Expenditure</u>		£21,948.05
<u>Administration</u>		£383.13
<u>Competitions</u>		£3,895.78
<u>Indoor</u>	£1,006.80	
<u>Indoor (Junior Club West Entry)</u>	£250.00	
<u>Indoor (Men's Preliminary)</u>	£256.80	
<u>Indoor (Men's West Entry)</u>	£250.00	
<u>Indoor (Women's West Entry)</u>	£250.00	
<u>Junior Clubs Outdoor</u>	£240.00	
<u>Masters</u>	£152.00	

<u>School Outdoor</u>	£2,057.46	
<u>Women's Clubs Tournament</u>	£439.52	
<u>Financial Support</u>		£45.00
<u>Insurance</u>		£673.17
<u>Junior Festivals</u>		£2,740.24
<u>Player Pathway</u>		£14,210.73
<u>Coaching fees paid to coaches</u>	£4,781.40	
<u>Coaching kit and clothing</u>	£72.00	
<u>GoCardless Fees</u>	£250.00	
<u>Heat Transfer Numbers</u>	£82.00	
<u>Kit AC Goalkeepers Autumn 2019</u>	£160.00	
<u>Kit AC U14 Autumn 2019</u>	£1,640.00	
<u>Kit AC U15 Autumn 2019</u>	£815.00	
<u>Kit AC U16/U17 Autumn 2019</u>	£495.00	
<u>Pitch Hire</u>	£5,804.40	
<u>Software Provider Fees (GoCardless)</u>	£99.53	
<u>Travel</u>	£11.40	
Net income for Period		£14,863.15

GHA Balance Sheet 2020-03-31

<u>Assets</u>		£73,513.58
<u>Cash at Bank and In Hand</u>		£72,028.23
<u>Cash</u>	£15.00	
<u>Cheques to be Paid In</u>	£15.00	
<u>Current Account</u>	£70,846.40	
<u>National Savings Account</u>	£1,151.83	
<u>Debtors</u>		£1,206.60
<u>AC</u>	£100.00	
<u>Anne Marriott</u>	£45.00	
<u>Aspire Sports and Cultural Trust</u>	£270.00	
<u>Balcarras School</u>	£10.00	
<u>Bristol University</u>	£125.00	
<u>Cheltenham HC</u>	£250.00	
<u>Cheltenham Ladies' College</u>	£50.00	
<u>Cotswold School</u>	£30.00	
<u>DC</u>	£40.00	
<u>General</u>	£40.00	
<u>Laura Heming</u>	£25.00	
<u>Wiltshire HA</u>	£261.60	
<u>Pre-Payments</u>		£278.75
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<u>Liabilities</u>		£1,343.40
<u>Creditors</u>		£1,343.40
<u>Alison McShane</u>	£30.00	
<u>Andrew Hick</u>	£10.00	
<u>Anthony Chihota</u>	£22.00	
<u>Aspire Sports and Cultural Trust</u>	£292.50	
<u>Ian Harvey</u>	£40.00	
<u>Phil Robson</u>	£10.00	
<u>Shaun Cullimore</u>	£12.10	
<u>Steve Foster</u>	£30.00	
<u>West HA</u>	£760.00	
<u>Club Affiliations 2019-2020</u>	£10.00	

Competition Entries	£750.00	
Indoor	£750.00	
Woodpark Limited (Wycliffe)		£136.80
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Equity		£57,307.03
Retained Earnings		£14,863.15
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Total Liabilities & Equity		£73,513.58